



The **Profiles Performance Indicator** measures key behavioral factors and their impact on the critically important aspects of success in business, providing information that makes every employee more valuable and productive. The report helps you understand how an individual can be understood, motivated, and managed.

- Measures:**
- A. Behavioral tendencies in the following critical, job-related competencies and provides suggestions for improving performance:
    - Productivity
    - Quality of Work
    - Initiative
    - Teamwork
    - Problem Solving
  - B. Response to job related stress, frustration and conflict
  - C. How to motivate the employee
  - D. Whether the employee is internally motivated or will need to be externally motivated
- Time To Take:** 15 minutes
- Validation Studies:** 1998, 2001
- Reports:** Individual Report, for self-improvement  
Management Report, for supervisor or manager
- Administration:** Internet and/or Paper/pencil
- Scoring:** Internet